

SAFE RELIABLE PRODUCTIVE

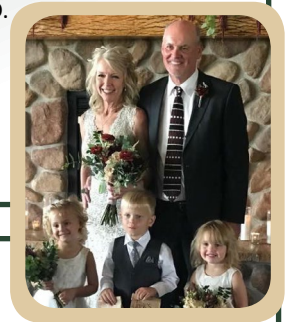


We Deliver Solutions!

Spotlight...Wedding Bells

Tracy Entringer and Jack Parliament were married on September 2nd at the Brandon Golf Course in Brandon, SD. Grandkids as flower girls and ring bearer: Evie, Miles, & Peyton

Jack ~ D & I Railroad



Rock Solid Sales ~ Monte Kerzman

by Mark Hoffman, Sioux Falls

Monte Kerzman, Sales Representative for L. G. Everist, Inc. (LGE) was born in Glendive, MT and raised in Valley City, ND. Monte graduated high school in Valley City, ND and then attended Northern State University in Aberdeen, SD, obtaining degrees in Special Education and Sociology. After college, Monte worked at Advanced Training Center in Brookings, SD before he gravitated towards the materials inspection and testing industry in 1996 with Maxim Technologies. Monte quickly advanced to a Certified Engineer Technician, working with concrete and asphalt mix designs, aggregate quality, soil borings and many other material related duties. Having performed design, inspection and testing on numerous high profile projects throughout the Dakotas and Minnesota, he found what he enjoyed.



Monte started with L.G. Everist, Inc. on August 30th, 1999, just surpassing 18 years! Initially working as LGE's QC Manager in Brookings, SD, Monte was promoted to the Sales Team in 2008. The sales area that Monte covers includes South Dakota, North Dakota, Minnesota and Kansas City. Covering this vast area is only one of the challenges that Monte faces each day. There are many different specifications amongst the states, cities, private entities and rural areas that need to be identified and understood. LGE has many different materials, gradations and qualities that need to be known to ensure that the customer's needs are met. Having thorough knowledge and experience with not only LGE's aggregates, but also LGE's competitor's aggregates are areas that Monte excels. Working with customers and building strong relationships are day to day responsibilities where Monte is ROCK solid.



Monte and his wife, LeAnn, reside in Dell Rapids, SD with their big yellow lab Cimba. Their oldest of two sons, Spencer, attends South Dakota State University in Brookings SD, studying Mechanical Engineering. Son Dawson is attending Dakota Wesleyan in Mitchell, SD. Monte is an avid sports fan, supporting and following his sons in their sports careers. Hunting and fishing are two hobbies that he enjoys away from work.

Monte brings energy, passion and laughter to LGE and this results in great customer relationships. Great customer relationships result in happy, satisfied customers and ROCK solid sales. Thank you Monte!

Happy Birthday!

September 9
Reed Graves
Truck Fleet

September 14
Michael Taggart
Ft Lupton

September 14
Kevin Rovang
Sioux Falls

September 14
Andre Volz
Jasper

September 15
Patrick Smith
Ortonville

A workplace filled with and driven by **employees with positive attitudes**— vibrates continually to the tune of service excellence and passionate team success.

~ Ty Howard



Questions, Comments or Ideas:

Let us know how we're doing: info@lgeverist.com or 605.334.5000 ext 6587



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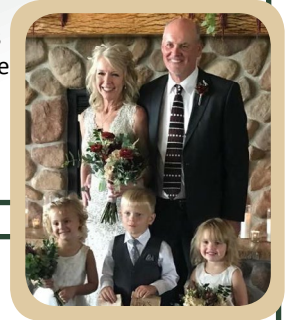


We Deliver Solutions!

Spotlight...Wedding Bells

Tracy Entringer y Jack Parliament se casaron el 2 de septiembre en el Brandon Golf Course en Brandon, SD. Grandkids como niñas de flores y portador de anillo: Evie, Miles, & Peyton

Jack ~ D & I Railroad



Rock Solid Sales ~ Monte Kerzman

by Mark Hoffman, Sioux Falls

Monte Kerzman, representante de ventas de L. G. Everist, Inc. (LGE) nació en Glendive, MT y se crió en Valley City, ND. Monte se graduó de la escuela secundaria en Valley City, ND y luego asistió a la Northern State University en Aberdeen, SD, obteniendo títulos en Educación Especial y Sociología. Después de la universidad, Monte trabajó en el Centro de Entrenamiento Avanzado en Brookings, SD antes de gravitar hacia la industria de inspección de materiales y pruebas en 1996 con Maxim Technologies. Monte rápidamente avanzó a un Técnico de Ingeniería Certificado, trabajando con diseños de hormigón y mezcla de asfalto, calidad de áridos, perforaciones de suelos y muchas otras tareas relacionadas con materiales. Después de haber realizado el diseño, la inspección y las pruebas en numerosos proyectos de alto perfil a lo largo de las Dakotas y Minnesota, encontró lo que disfrutaba.



Monte comenzó con L.G. Everist, Inc. el 30 de agosto de 1999, ¡superando los 18 años! Inicialmente trabajando como Gerente de Control de Calidad de LGE en Brookings, SD, Monte fue promovido al Equipo de Ventas en 2008. El área de ventas que Monte cubre incluye Dakota del Sur, Dakota del Norte, Minnesota y Kansas City. Cubrir esta vasta área es sólo uno de los desafíos que Monte enfrenta cada día. Hay muchas especificaciones diferentes entre los estados, ciudades, entidades privadas y áreas rurales que necesitan ser identificados y entendidos. LGE tiene muchos materiales diferentes, gradaciones y cualidades que necesitan ser conocidos para asegurar que las necesidades del cliente se cumplan. Tener un conocimiento profundo y experiencia con los agregados de LGE no sólo, sino también los agregados de la competencia LGE son áreas que Monte sobresale. Trabajar con los clientes y construir relaciones sólidas son responsabilidades diarias donde Monte es sólido ROCK.



Monte y su esposa, LeAnn, residen en Dell Rapids, SD con su laboratorio amarillo grande Cimba. Su hijo mayor de dos hijos, Spencer, asiste a la Universidad Estatal de Dakota del Sur en Brookings SD, estudiando Ingeniería Mecánica. Son Dawson asistirá a Dakota Wesleyan en Mitchell, SD. Monte es un ávido fanático de los deportes, apoyando y siguiendo a sus hijos en sus carreras deportivas. La caza y la pesca son dos aficiones que le gusta alejarse del trabajo.

Monte trae energía, pasión y risas a LGE y esto resulta en una gran relación con los clientes. Grandes relaciones con los clientes resultan en clientes felices y satisfechos y ventas sólidas de ROCK. Gracias Monte!

¡Feliz cumpleaños!

September 9
Reed Graves
Truck Fleet

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